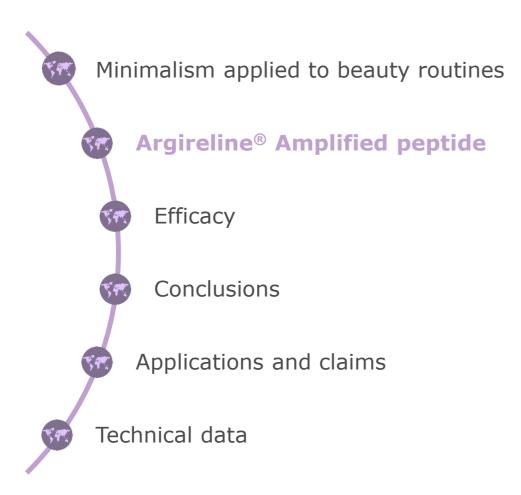




#### Contents















### Minimalist beauty

#### The end of more

A shift toward a more minimalist lifestyle, less driven by accumulation and consumption and more by multifunctionality and simplicity.

#### Skip care: achieve more while doing less

Skin care trend based on using fewer, but harder-working multifunctional products, in order to shrink the daily beauty routine, while maintaining its effectiveness.

Increased demand for simpler, more convenient, results-driven beauty houtines



# Skip-care without skipping any skin layer

Beauty routines should be minimized, but the skin should be treated in an integral manner.

In order to offer multiple benefits to the skin, each layer has to be targeted in an intelligent way.



Over the years...

#### **Epidermis**

Barrier dysfunction

#### **Dermis**

Decreased firmness and appearance of wrinkles

#### **Adipose tissue**

Lower volume

#### **Facial muscles**

Loss of physical support

#### Neuron

Increased expression wrinkles

A multilayer care is needed to achieve an overall younger looking skin complexion

Increased interest for essential beauty ingredients packed with all the efficacy to simplify the skincare regimen

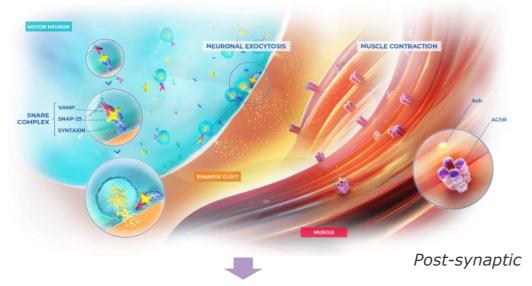




# Aging starts as early as in your 30s with expression wrinkles...

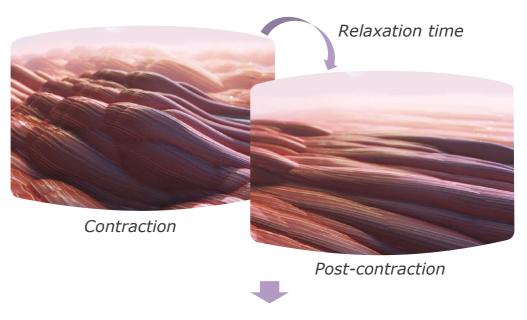
#### **Neuron-muscle interaction**

#### Pre-synaptic



Repeated movements caused by the contraction of facial muscles lead to expression lines.

#### **Muscle relaxation time**



The time it takes muscles to relax after contracting increases with age, so wrinkles are visible for longer.

Weaker muscle contraction and faster relaxation time: the perfect the perfect combo for minimizing the appearance of expression wrinkles

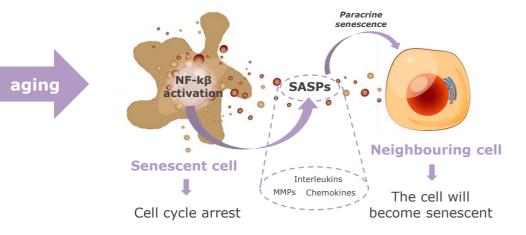




### ... and it continues affecting all skin layers

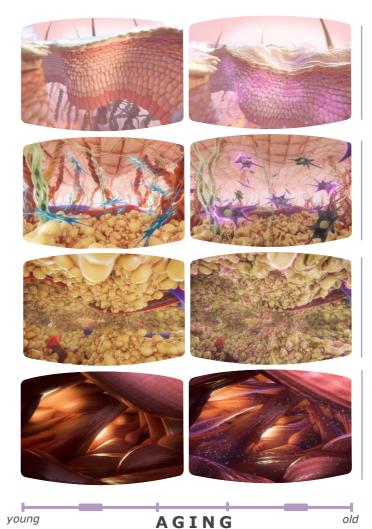
#### Senescence, a hallmark of aging

State of stable cell cycle arrest in which cells stop dividing and show morphological and metabolic changes.



#### SASPs (Senescence-associated secretory phenotypes)

Complex mixture of pro-inflammatory components secreted by senescent cells which induces senescence in neighboring cells.



#### **Epidermis**

- | cell-to-cell connections
- \( \) water transport capacity

Lower protection and hydration (barrier dysfunction)

#### **Dermis**

- · Bigger, flatter and less active fibroblasts
- ↓ Extracellular matrix components

Loss of firmness and elasticity
Appearance of wrinkles and sagginess

#### **Adipose tissue**

•  $\downarrow$  lipid accumulation in adipocytes

Loss of tissue volume

#### Muscle

• ↓ muscle fiber diameter

Loss of muscle mass and support





### Simpler buying, better buying



A way to make beauty more sustainable

Minimalism also represents a **positive impact on the environment**.

Those who choose to simplify their daily routine also contribute to **make beauty more sustainable**, by minimizing the amount of products and hence, the number of packages used.



Another way of making beauty more sustainable is making chemistry greener



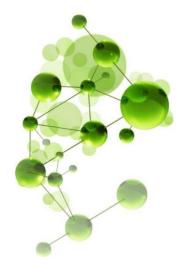


# Green chemistry applied to peptide ingredients

**Green chemistry:** "design of chemical products and processes to reduce or eliminate the use and generation of hazardous substances".\*

The 12 principles of green chemistry provide an outline of how to reduce the negative impact that chemicals and their synthesis have on the environment and on our health.





#### Our philosophy:

Applying sustainable practices even in the synthesis of peptides to have cleaner and safer ingredients.

**Green chemistry principles** in the manufacturing process







### Amplifying beauty, simplifying routines



Hexapeptide produced according to the principles of green chemistry. The ingredient is an evolution of Argireline® peptide, with superior activity and added muscle relaxation effects. It also reduces the appearance of age related changes in all skin layers.

#### Multi-level action

#### IN VITRO

- ✓ Muscle-neuron interaction & muscle relaxation
- ✓ Delaying and recovering aging in:
  - ✓ Muscle
  - ✓ Adipose tissue
  - ✓ Dermis
  - ✓ Epidermis

#### All-in-one efficacy

#### IN VIVO

- ✓ Improving appearance of expression wrinkles
- ✓ Feel the expressions and forget about wrinkles
- ✓ Multi-level improvement in tissues functionality
- ✓ What do the volunteers think?





Argireline® Amplified peptide, produced following the principles of green chemistry



 Use less organic solvents (-15%)



- Use less hazardous acids (-20%)
- No thiols
- Use lower temperatures
- · Replace explosive reagents



Complete toxicity studies



 Use of amino acids from natural sources



 Reduce the number of protection/deprotection steps during the synthesis and the subsequent generated waste (-7%)



Biodegradable peptide



 Installation of pressure valves to monitor/ prevent the release of polluting substances

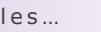


 Automated delivery of solvents to avoid manual manipulation of solvents

Peptide designed and produced following our commitment to apply the principles of green chemistry to the whole process.



You know the destination WE'LL HELP YOU REACH IT SUSTAINABLY









1) Muscle-neuron interaction & muscle relaxation

Amplifying competition with SNAP-25

Neuron

Attenuating neuronal exocytosis

Muscle

 Attenuating the strength of muscle contraction and improving the relaxation of muscle contraction

2) Delaying and recovering aging in:

Adipose tissue

Dermis

Epidermis



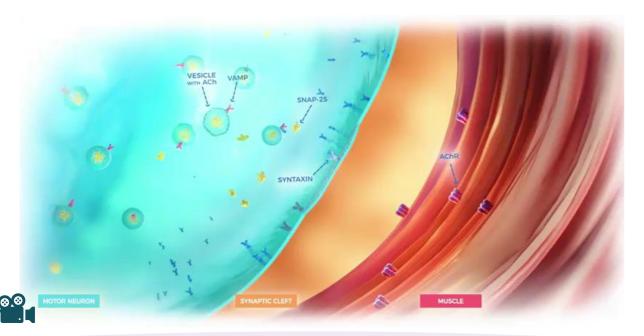


#### Facial muscles contraction mechanism



20 years later...

1<sup>st</sup> product on the market to target expression wrinkles



Repeated contraction and lower relaxation causing the permanence of skin wrinkles

1<sup>st</sup> product on the market to focus on muscle relaxation after facial expression

- 1) Assembly of the **SNARE complex** in the motor neuron.
- 2) Release of **neurotransmitter** to the synaptic cleft.
- 3) Muscle contraction followed by relaxation.

**FUNCTIONAL CHANGES** 

Aging is associated with a slowing of muscle relaxation after contraction





### Amplifying competition with SNAP-25

Bioinformatic modeling of the competition of the peptide with SNAP-25 for its position in the SNARE complex.

Measurement of **Gibbs free energy of interaction** of the peptide with Syntaxin 1A ( $\Delta G_{int}$ ). A lower value corresponds to a tighter binding and thus, a higher expected efficacy.

#### **ΔG**<sub>int VS. Argireline<sup>®</sup> peptide</sub>

**Argireline® Amplified peptide** 

-32.7%

Lower free energy of interaction than Argireline® peptide

The new peptide has a stronger affinity for syntaxin than Argireline<sup>®</sup> peptide and thus, it is more effective at inhibiting the SNARE complex formation.

SNAP-25 Peptide VAMP-2 Syntaxin 1A

Amplifying the potency of binding by 33% vs. Argireline® peptide

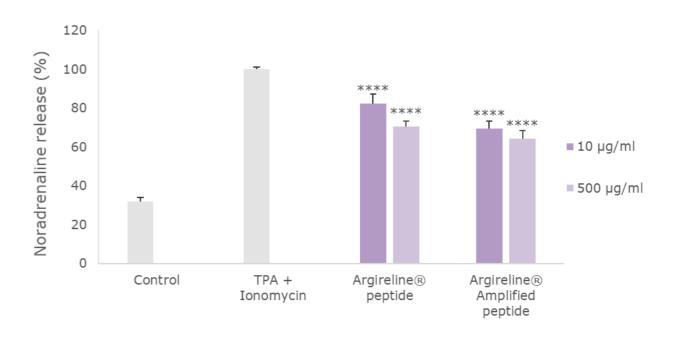




### Attenuating neuronal exocytosis

Human neuroblastoma cells were pre-treated with the peptides at different concentrations for 1 h and afterwards, exocytosis was induced by adding TPA and ionomycin.

Supernatants were collected and **noradrenaline** released determined by **ELISA**.



*vs* TPA + ionomycin: \*\*\*\*p<0.0001

Higher potency than Argireline® peptide in the inhibition of neuronal signaling

TPA: Tetradecanoylphorbol-13-acetate





Attenuating the strength of muscle

contraction...

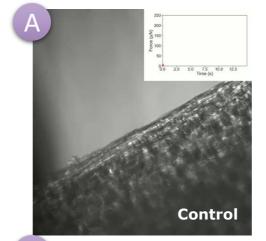
**3D bioprinting** of bioengineered human skeletal muscle tissue.

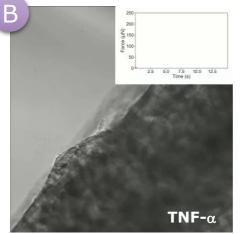
3D muscle model treated with 2 mg/mL **Argireline® Amplified peptide** for 48 hours or no treatment.

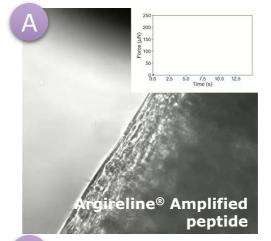
Induction of muscle aging by incubation with TNF- $\alpha$  for 24 h followed by treatment with 2 mg/mL **Argireline**<sup>®</sup> **Amplified peptide** for 48 hours or no treatment.

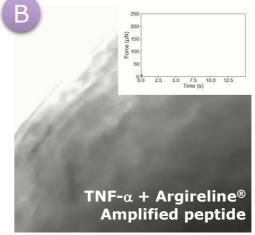
Evaluation of muscle activity.

The peptide reduced the strength of **muscle contraction** 











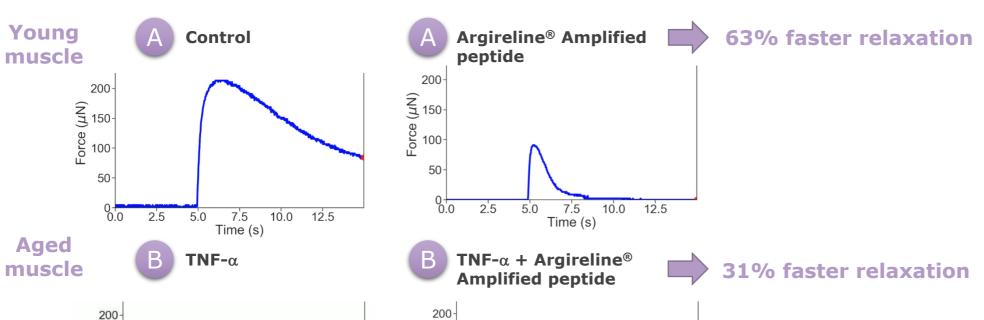
Young muscle

Aged muscle





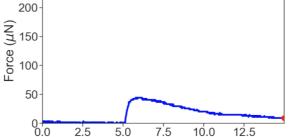
## ... and improving the relaxation of muscles











Time (s)

**Faster relaxation** in young and aged muscle thanks to Argireline® Amplified peptide, **helping to recover** the skin appearance after facial expressions



2.5

5.0

7.5

Time (s)

10.0

12.5

Force (µN) 150-

50-

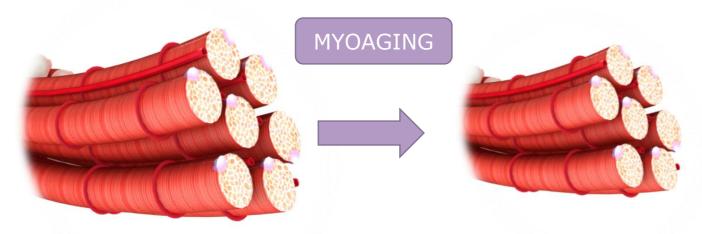




# Aging of muscle

Morphological changes occurring with aging in muscle:

#### **MORPHOLOGICAL CHANGES**



Can be induced *in vitro* by the cytokine **TNF-** $\alpha$  (SASPs)

Increase of **senescent muscle cells** that negatively affect neighboring cells

 Aged muscle presents a reduced diameter of myotubes and a lower muscle mass and support (muscle weakness)

Altered morphology of muscle reducing the support to the skin and contributing to sagginess





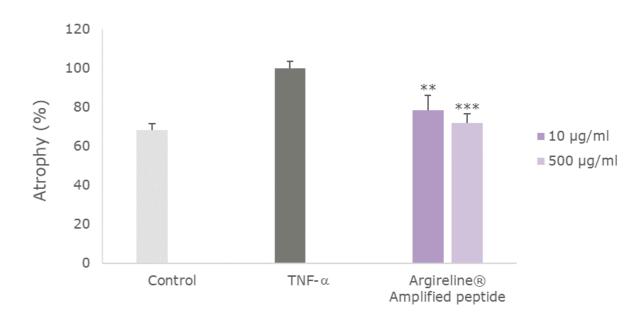
Muscle

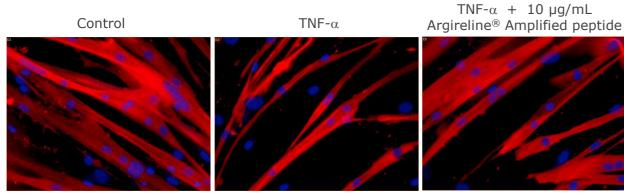
### Restoring myoaging

#### Differentiation of human skeletal muscle cells

Incubation with TNF- $\alpha$  (to induce myoaging) for 24 h. Afterwards, treatment with Argireline® Amplified peptide at different concentrations for 48 h.

**Myotube diameter** determined through imaging by means of microscopy after myosin heavy chain immunofluorescence. Percentage of atrophy was calculated.





Myosin heavy chain staining in red; cell nuclei in blue.

vs TNF-α: \*\*p<0.01, \*\*\*p<0.001

Argireline® Amplified peptide helped to restore muscle loss induced by aging

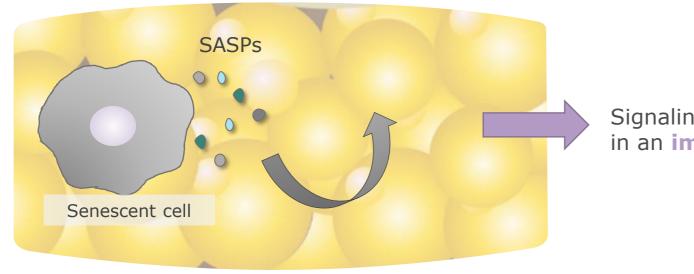






## Aging of adipose tissue

Senescent cells in the adipose tissue **secrete SASPs components** 



Signaling of SASPs to non-senescent cells results in an **impairment** of **adipogenic functions** 



Reduced accumulation of lipids by adipocytes

Age-dependent reduction in volume causing flattening of facial contours





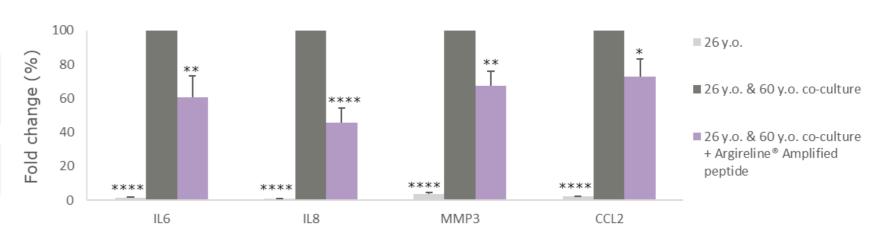
### Delaying senescence of adipose tissue

**Human preadipocytes** from donors of **26 y.o.** and **60 y.o.** were cultured separately or together in **co-culture**.

**Differentiation** into adipocytes was induced during 13 days in the presence or the absence of 10  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide.

Expression of genes involved in senescence was analyzed by **RT-PCR**.





26 y.o. vs co-culture: \*\*\*\*P<0.0001 Co-culture + Argireline® Amplified peptide vs co-culture: \*p<0.05, \*\*p<0.01, \*\*\*\*p<0.0001

Preventing the release of SASPs due to aging





Recovery of adipogenesis

3D adipose microtissues were created from human preadipocytes from 26 y.o. and 60 y.o. donors cultured alone or in co-culture.

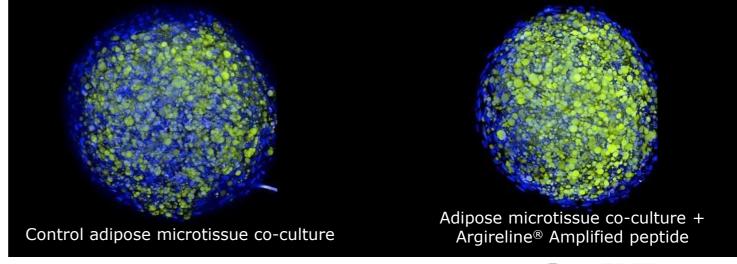
**Differentiation** into adipocytes was induced during 13 days in the presence or the absence of 10 µg/mL Argireline® Amplified peptide.

**Lipid accumulation** was quantified by means of fluorescence by treating the cells with the Adipored™ reagent.

With the peptide, lipid accumulation was 18.8% higher despite the

pro-senescence conditions

26 y.o. adipose microtissue 60 y.o. adipose microtissue



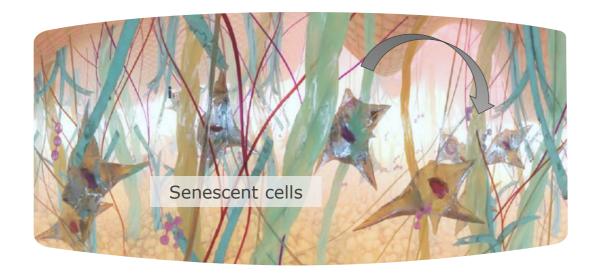
vs control adipose microtissue co-culture: \*p<0.05





### Dermal aging

The dermal aging process involves:



- Increase of senescent fibroblasts that can negatively influence nearby fibroblasts
- This is correlated with a decreased production of ECM components
- Deterioration of the dermal layer and its biomechanical properties

Loss of essential properties of the skin, such as firmness and elasticity





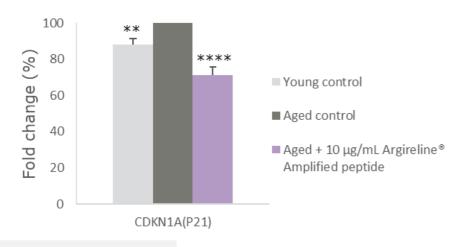


### Delaying and reverting dermal senescence

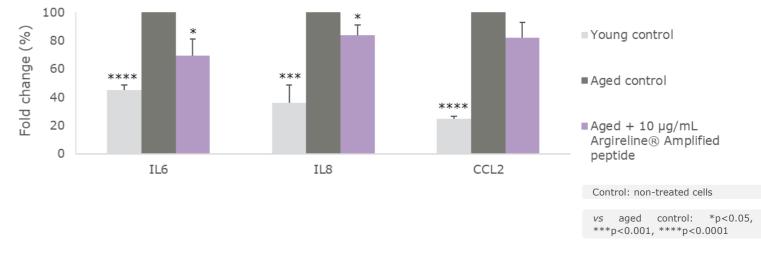
Replicative senescence was induced in **human dermal fibroblasts** while treated with 10  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide during passaging.

**Expression of genes** involved in **senescence and SASPs** was analyzed by RT-PCR.

#### Senescence marker



#### SASPs



Argireline® Amplified peptide helps reduce the release of SASPs for lower dermal senescence





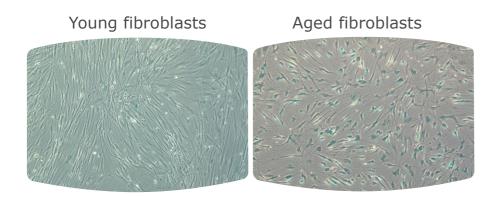


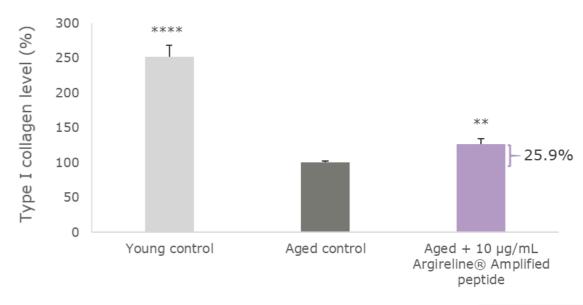
### Collagen boosting in aged conditions

Replicative senescence was induced in **human dermal fibroblasts** while treated with 10  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide during passaging.

Type I collagen levels evaluated with alphaLISA assay.

Senescence marker (β-galactosidase)





Control: non-treated cells

vs aged control: \*\*p<0.01,

\*\*\*\*p<0.0001

25.9% higher type I collagen levels even under aging conditions





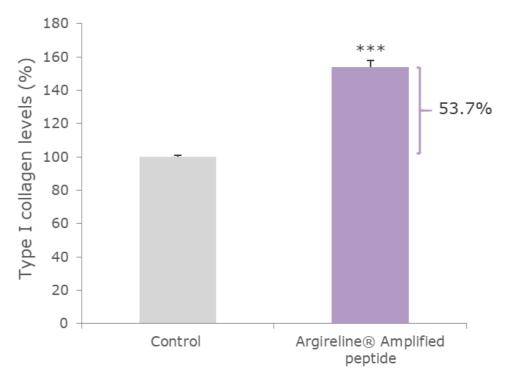
Dermis

### New collagen boosting

Human dermal fibroblasts co-cultured with human keratinocytes were treated with 0.5  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide for 48 h.

Type I collagen levels evaluated with an alphaLISA assay.

Peptide has the ability to enhance the synthesis of new collagen by 53.7%



Control: non-treated cells

vs control: \*\*\*p<0.001



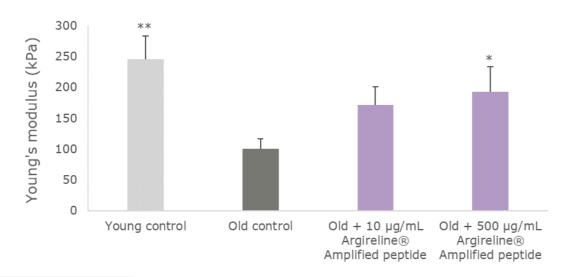


Dermis

### Restoring skin firmness

Human **skin biopsies** of **younger** donors (between 25 and 39 y.o) and **older** donors (between 52-63 y.o.) were cut in small pieces and cultured in the presence of 10 or 500  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide for 40 h.

Young's modulus (kPa) was determined by evaluating tensile stretching.





In collaboration with



Argireline® Amplified peptide helped to recover firmness of the skin lost with aging

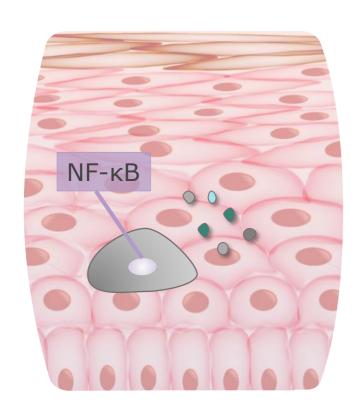
Young *vs* old controls: \*\*p<0.01 Old + Argireline® Amplified peptide vs old control: \*p<0.05







## Epidermal aging



#### Increase in cellular senescence

• The nuclear factor κB (NF-κB) modulates senescence in keratinocytes and is a major inducer of the SASPs

Aged epidermis shows a **compromised barrier function**, with

- reduced number of lamellar bilayers and decreased lipid content in the stratum corneum
- decreased expression of tight junction components

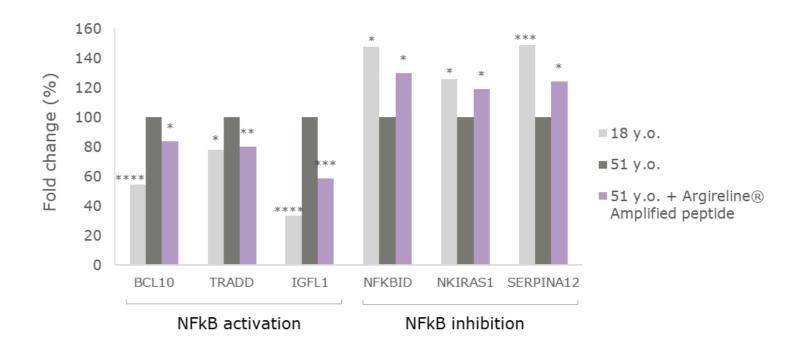
More fragile skin, with increased susceptibility to irritants or to water loss



### Targeting the senescence cascade

**Epidermal skin models** from a **51 y.o.** donor treated with 10  $\mu$ g/mL Argireline<sup>®</sup> Amplified peptide for 24 h or untreated. Models from **18 y.o.** donor used as control.

**Expression** of genes involved in senescence was analyzed by **RNA sequencing**.



Gene expression regulation in favor of restricting the activity of NF-κB, a master regulator of the SASPs

vs 51 y.o.: \*p<0.05, \*\*p<0.01, \*\*\*p<0.001



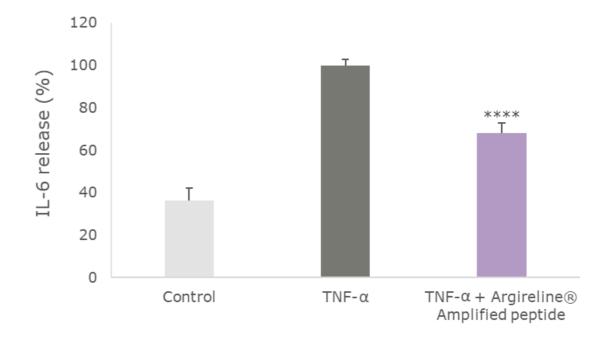


Epidermis

### Limiting the propagation of senescence

**Epidermal keratinocytes** were incubated with **TNF-** $\alpha$ , for the induction of IL-6 release, alone or in combination with 10 µg/mL Argireline® Amplified peptide for 48 h.

IL-6 release was measured by ELISA.



Control: non-treated cells

vs TNF-α: \*\*\*\*p<0.0001

Peptide could inhibit the release of cytokines of the SASPs that can damage the epidermal tissue



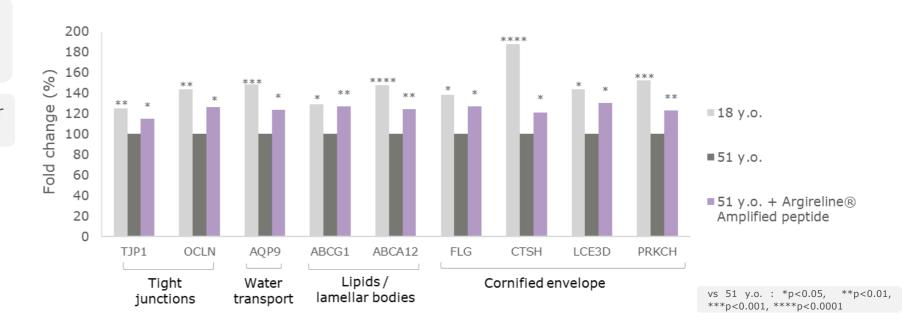


**Epidermis** 

### Counteracting the decline of barrier function

**Epidermal skin models** from a **51 y.o.** donor treated with 10 μg/mL Argireline<sup>®</sup> Amplified peptide for 24 h or untreated. Models from **18 y.o.** donor used as control.

**Expression** of genes involved in the barrier function was analyzed by **RNA sequencing**.



Argireline® Amplified peptide counteracts the dysfunction of epidermal barrier function that takes place with age



# In vivo efficacy

- Improving appearance of expression wrinkles
- Feel the expressions and forget about wrinkles
- Multi-level improvement in tissue functionality
- What do the volunteers think?



### Improving appearance of expression wrinkles (I)



41 female volunteers 35-59 years old

40 female volunteers 34-60 years old



Cream with 2% Argireline® Amplified peptide solution and placebo cream, half face
Twice a day
28 days

Cream with 5% Argireline® Amplified peptide solution and placebo cream, half face
Twice a day
28 days



Analysis of expression wrinkles



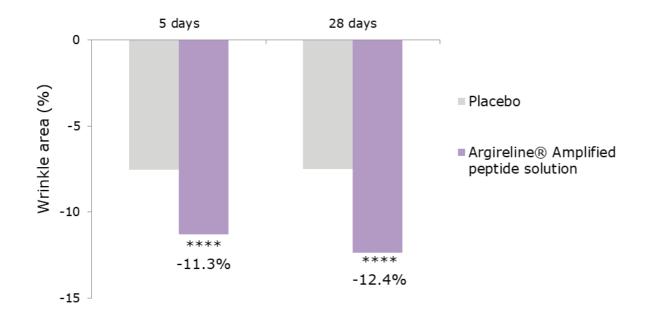


# Improving appearance of expression wrinkles (II)

2% Argireline® Amplified peptide solution

The area of wrinkles on the crow's feet area was evaluated by means of real 3D microtopography

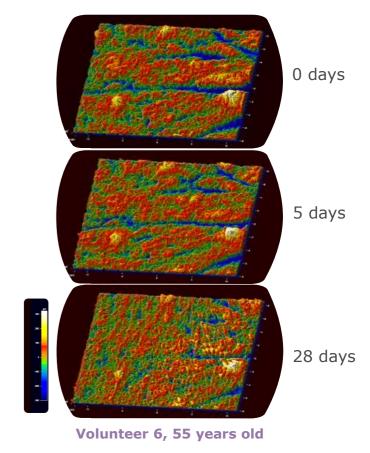
imaging system based on fringe projection (PRIMOS) after 5 and 28 days.



vs initial time: \*\*\*\*p<0.0001 (5 and 28 days)

vs placebo: \*p<0.05 (28 days)

Diminished area of wrinkles by an average of 11% in 5 days



LUBRIZOL



## Improving appearance of expression wrinkles (III)



Volunteer 6, 55 years old





# Improving appearance of expression wrinkles (IV)

#### 

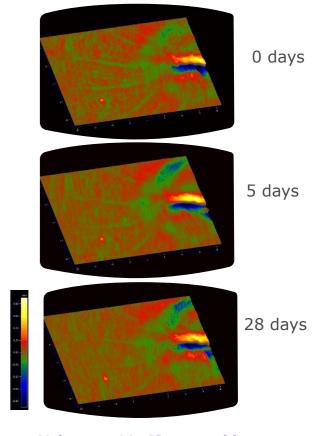
Wrinkle depth was measured on the crow's feet area by means of PRIMOS 3D after 5 and 28 days. By comparing with reference data on periocular wrinkle depth and biological age, the "x years less" effect was calculated.



vs initial time: \*\*\*p<0.001 (5 and 28 days)

vs placebo: \*\*\*p<0.001 (5 and 28 days)

5 years younger-looking skin in only 5 days with 5% Argireline® Amplified peptide



Volunteer 11, 43 years old





# Improving appearance of expression wrinkles (V)

5% Argireline® Amplified peptide solution



Volunteer 23, 48 years old





# Feel the expressions and forget about wrinkles (I)



41 female volunteers 35-59 years old

43 female volunteers

32-60 years old



Cream with 2% Argireline® Amplified peptide solution or placebo cream Twice a day, 28 days

Half face application

Whole face application



Muscle stiffness

Relaxation of facial expression



# Feel the expressions and forget about wrinkles (II)

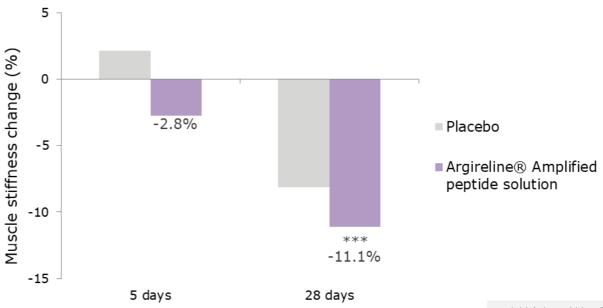
#### Muscle stiffness

The stiffness of facial muscles in the cheek area was measured by myotonometry

after 5 and 28 days of treatment.



**MUSCLE STIFFNESS**: increases with aging, reflecting the loss in the capacity to relax



vs initial time: \*\*\*p<0.001 (28 days)

Less stiff and more relaxed facial muscles, which are linked to a youthful state with less expression wrinkles





# Feel the expressions and forget about wrinkles (III)

#### Relaxation of facial expression

The reduction in skin roughness was analyzed by means of 3D microtopography imaging system based on fringe projection (PRIMOS) 60 seconds after relaxing smiling facial expressions. The same evaluation was performed

before and after 28 days of treatment.

Smile



Post-smile



Decrease of roughness (%) of the evolution between smile and post-smile

Crow's feet

-5.9% roughness p<0.1 (vs initial time)

Placebo: +4.81% roughness

(60 sec. post-expression) (60 sec. post-expression)

0 days

Volunteer 41

(60 sec. post-expression)

0 days

28 days (60 sec. post-expression)

28 days

Volunteer 27

#### Nasogenian fold

-7.4% roughness p < 0.05 (vs initial time)

Placebo: -0.7% roughness

Improved post-expression relaxation,

so you won't stop smiling



# Multi-level improvement in tissue functionality (I)



41 female volunteers 35-59 years old



40 female volunteers 37-60 years old



Cream containing 2% Argireline® Amplified peptide solution and placebo cream, half face Twice a day
28 days



Skin roughness	Fine lines	Skin isotropy	Skin radiance
Firmness and elasticity	Skin fatigue	Volumizing effect	Lifting effect

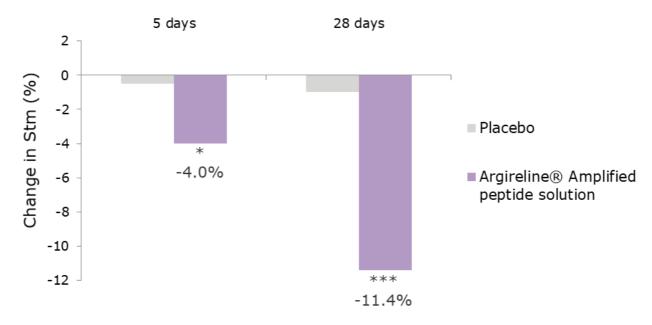




## Multi-level improvement in tissue functionality (II)

#### Skin surface roughness

The profilometry of the skin surface was evaluated by means of 3D microtopography imaging system based on fringe projection (PRIMOS). Changes in the average maximum height (Stm) of the skin profile were calculated.



vs initial time: \*p<0.05 (5 days), \*\*\*p<0.001 (28 days)

vs placebo: \*p<0.05 (5 days), \*\*\*p<0.001 (28 days)

Smoothing effect on the profile of the skin surface

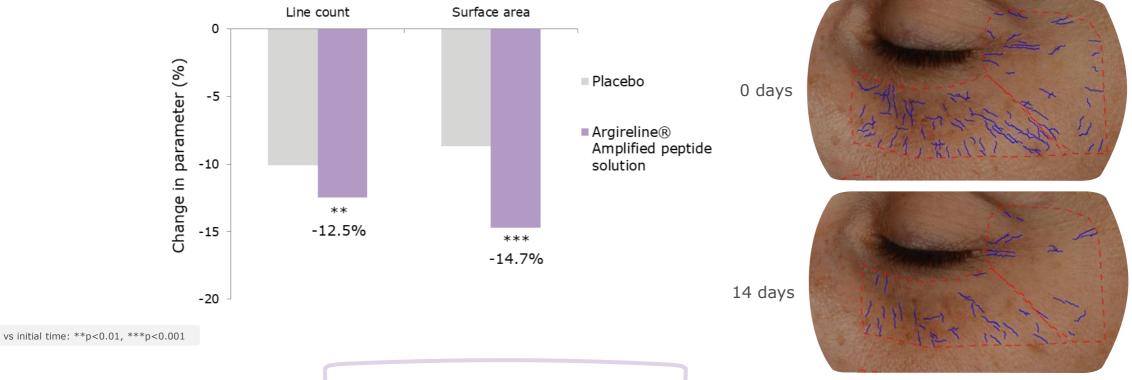




## Multi-level improvement in tissue functionality (III)

#### Fine lines

The presence of fine lines on the skin surface was measured after 14 days by means of image analysis software.



Global reduction of visible fine lines

Volunteer 51, 38 years old





# Multi-level improvement in tissue functionality (IV)

#### Skin isotropy

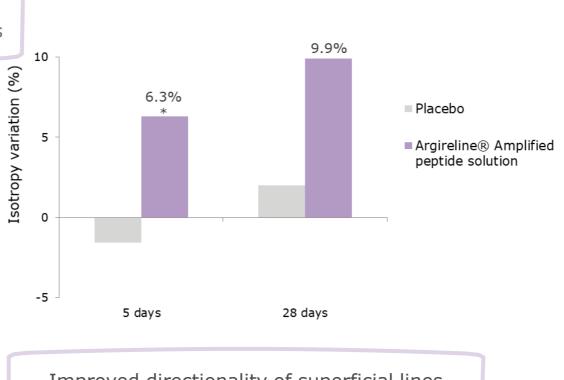
Parameter measured in the crow's feet area by means of real 3D microtopography imaging system based on fringe projection (PRIMOS) after 5 and 28 days.

**ISOTROPY**: orientation of superficial lines in all directions

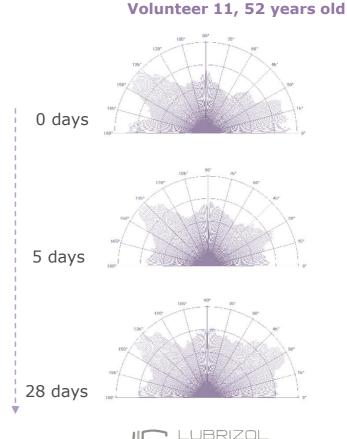
Younger skin has higher isotropy, meaning that all the superficial lines have different orientations. With time, lines become oriented in a certain direction, altering skin's biomechanical properties.

vs initial time: \*p<0.05 (5 days)

vs placebo: \*p<0.05 (5 days)



Improved directionality of superficial lines

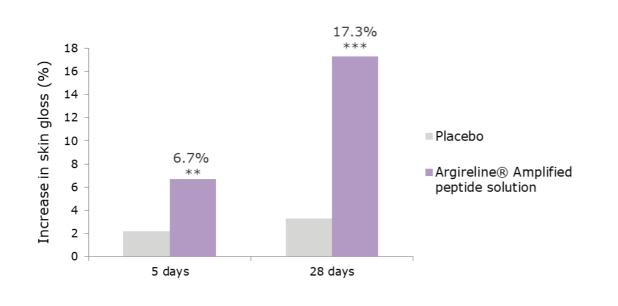


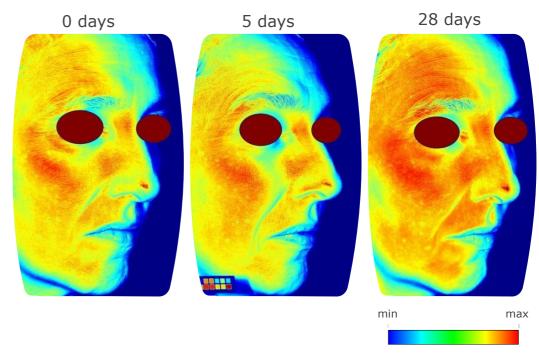


# Multi-level improvement in tissue functionality (V)

#### Radiance of the skin

The gloss parameter, corresponding to the ability to reflect light, was determined by spectrophotometry.





vs placebo: \*p<0.01, \*\*\*p<0.001
vs placebo: \*p<0.05 (5 days),
\*\*\*p<0.001 (28 days)

A more radiant complexion was detected after the application of the active ingredient





# Multi-level improvement in tissue functionality (VI)

Firmness and elasticity

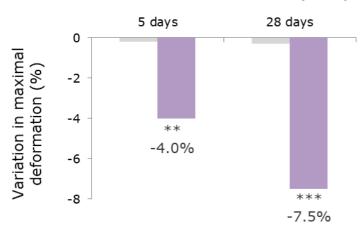
The biomechanical properties of the skin were measured by means of cutometry.

Placebo

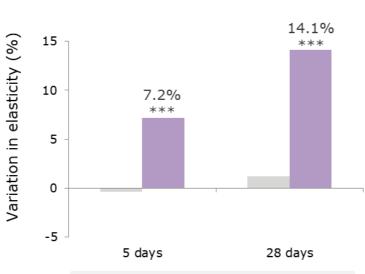
28 days

Argireline® Amplified peptide solution

Maximal deformation (R0)



Elasticity (R2)



vs initial time: \*\*\*p<0.001 (5 and 28 days)

vs placebo: \*\*p<0.01 (5 days); \*\*\*p<0.001 (28 days)

Change in tiring (%) -10 -12

-2

-4

vs initial time: \*p<0.05; \*\*\*p<0.001

vs placebo: \*\*p<0.01 (28 days)

-12.4%

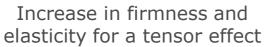
Increase in firmness and

Less fatigued skin after treatment with the peptide

-6.7%

Tiring effect (R9)

5 days



\*\*\*p<0.001 (28 days)

vs initial time: \*\*p<0.01, \*\*\*p<0.001

vs placebo: \*p<0.05 (5 days),

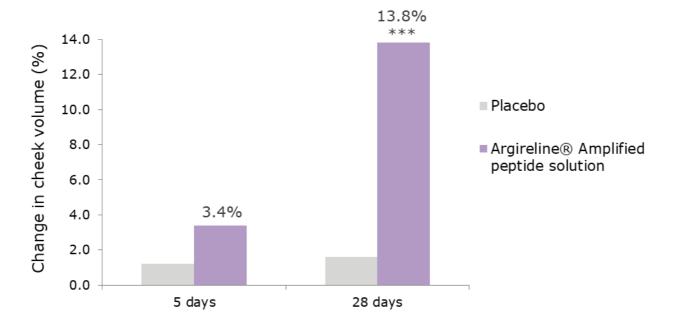


# Multi-level improvement in tissue functionality (VII)

#### Volumizing effect

Changes in volume were evaluated on the cheeks by means of image analysis, involving the measurement of the distance between the cheekbone profile and a line passing vertically through

the ear.



cheek 3

A decrease in cheek distances (mm) corresponds to an increase in volume (%)

vs initial time: \*\*\*p<0.001 (28 days)

vs placebo: \*\*\*p<0.001 (28 days)

Volume increase on the cheeks area, leading to a more youthful facial appearance





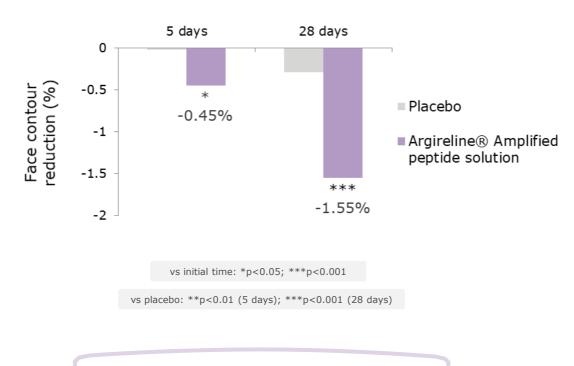
### Multi-level improvement in tissue functionality (VIII)

#### Lifting effect

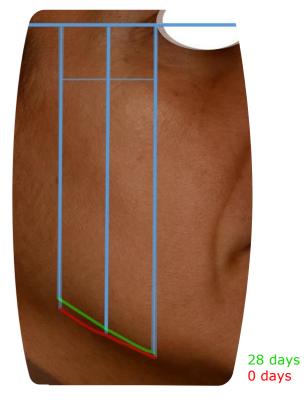
The analysis of the three vertical lines is performed by means of a specific software as reported in the picture below.



The shorter the distance of the 3 vertical lines, the bigger the lifting effect.



Argireline® Amplified peptide helps reduce skin sagginess







### What do the volunteers think?

#### Day 4: First impressions

I noticed that my skin feels very tight, so I think it will remove my wrinkles as more weeks go by. This sensation makes me feel good, and since I also feel that my skin is more hydrated I believe it will go really well for me.

- Carmen

#### Day 13

Well, I'm noticing that **my skin is much smoother**. It has a **little less wrinkles** and it's super hydrated. When I apply it, I notice how it has an **effect of stretching the skin**, especially in the **crow's feet**, also a little on the **forehead**, and I'm very happy.

- Elisabet

#### Day 27: End of treatment

My wrinkles have faded around my eyes and my forehead. Of course, the wrinkles around my mouth are probably a lot more difficult to erase, but I have noticed that they have improved around my eyes and forehead. I'm not sure if they are more noticeable without glasses, but in truth, except for the smile lines around my mouth, everything else has been a success.

- Chelo

The **wrinkles have diminished**, I don't notice much difference on the expression lines on the side of the lips, but on the **side of the eyes** I notice that they **have softened**, they **have diminished** and on the **forehead** I also notice that they have diminished, they have softened.

- Joana

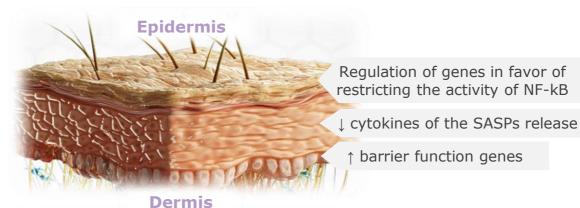
After using the cream for one month, I noticed my skin becoming much more luminous and firm, I can see a big difference from before and I am very satisfied.

- Elena



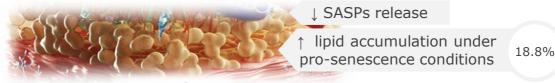


### Conclusions (I)





#### Adipose tissue



#### Muscle

↑ myotube diameter

↓ muscle contraction strength

Faster muscle relaxation after contraction

in aged muscle 31%

in young muscle

Neuron

competition with SNAP-25

↓ neuronal exocytosis

+33% vs. Argireline® peptide





### Conclusions (II)







### Applications and claims

#### Application ideas







- ✓ Skin care products intended to offer a complete care for expression wrinkles.
- Multifunctional products aimed to cut down the number of steps in beauty routines, without sacrificing efficacy.
- ✓ Cosmetic formulations intended to globally improve the skin appearance for a younger and better overall look.

#### Claim ideas



- Express yourself beautifully
- ✓ Simple, yet effective care for your skin
- ✓ Looking good even after smiling
- Multilayer care for a younger-looking skin







# Technical information

Appearance	Transparent solution containing 0.05% Acetyl Hexapeptide-8	
INCI	Water (Aqua), Acetyl Hexapeptide-8, Sodium Benzoate*	
Natural origin content	99.5% (according to ISO16128)	
Solubility	Water soluble	
Dosage 2-5%		
Recommended pH	4.0 - 8.0	



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